



## firm profile

McMillan is a modern and ambitious business law firm serving public, private and not-for-profit clients across key industries in Canada, the United States and internationally. With recognized expertise and acknowledged leadership in major business sectors, we provide solutions-oriented legal advice through our offices in Vancouver, Calgary, Toronto, Ottawa, Montréal and Hong Kong. Our firm values – respect, teamwork, commitment, client service and professional excellence – are at the heart of McMillan's commitment to serve our clients, our local communities and the legal profession. For more information, please visit our website at [www.mcmillan.ca](http://www.mcmillan.ca).

## contacts

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## Japan

### overview

Whether navigating the complex rules and regulations of the *Investment Canada Act*, managing relations with the Canadian government, or for Japanese companies looking to do business in Canada's natural resources, banking, or automotive industries, having access to a national Canadian practice well versed in the needs of Japanese businesses is key.

McMillan's Japan practice brings invaluable perspectives to Japanese companies entering and expanding in Canada. We advise clients on how best to integrate in the North American economy while maintaining close ties with the Japanese marketplace.

Over the years, we have built long-standing relationships with many Japanese entities and acted for various Japanese governmental and non-governmental organizations including the Consulate-General of Japan in Toronto and the Japan Society.

Our contribution to Japanese-Canadian business relations has not been without recognition. Retired partner John Craig was awarded The Order of the Rising Sun, Gold Rays with Neck Ribbon, by His Majesty the Emperor of Japan, in honour of his and the firm's efforts to strengthen ties between Canada and Japan.

McMillan professionals help clients lead by:

- Advising Japanese clients on the application of the Investment Canada Act to proposed business transactions, guiding them through the regulatory review process and assisting with compliance reports on undertakings
- Assisting with project planning, procurement, negotiating and tendering on all types of public infrastructure arrangements
- Representing Japanese clients on competition/antitrust matters
- Advising Japanese clients on the legal, political, socio-economic, tax, administrative, and regulatory issues affecting investment in Canada's natural resources industry
- Acting for Japanese automotive clients including Honda, Toyota, Subaru and Mitsubishi
- Acting for Japanese marine transportation organizations such as Nippon Kaiji Kyokai
- Acting as primary counsel for Japanese financial institutions on cross border transactions