



## forest products

### overview

The forest products industry is one of Canada's most venerable, generating more than 10% of the country's manufacturing gross domestic product and employing nearly a quarter million Canadians.

### firm profile

McMillan is a modern and ambitious business law firm serving public, private and not-for-profit clients across key industries in Canada, the United States and internationally. With recognized expertise and acknowledged leadership in major business sectors, we provide solutions-oriented legal advice through our offices in Vancouver, Calgary, Toronto, Ottawa, Montréal and Hong Kong. Our firm values – respect, teamwork, commitment, client service and professional excellence – are at the heart of McMillan's commitment to serve our clients, our local communities and the legal profession. For more information, please visit our website at [www.mcmillan.ca](http://www.mcmillan.ca).

### contacts

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The forest products industry and the pulp and paper sector are heavily regulated and face a number of increasingly complex challenges and regulatory environments, both at home and abroad. Global competitors, higher costs, Aboriginal claims and strict environmental regulations are all converging to make the forest products and pulp and paper landscape increasingly difficult to navigate. At the same time, these businesses are also in the midst of a fundamental transition—working hard to create greater value, and be economically and environmentally sustainable.

McMillan professionals know what it takes to help forest product and pulp and paper companies remain profitable while adapting to these challenges. Our deep experience allows us to help our clients focus on growth and innovation, while feeling secure in the knowledge that their legal, regulatory and transactional needs are in capable hands.

McMillan's Forest Products Industry Group has represented the complete range of clients for more than 70 years. Our clients include integrated forest products companies, value-added secondary manufacturers, harvesting and silviculture contractors, timber land owners, investors and underwriters. The work we undertake for our clients encompasses operational, transactional and regulatory matters that are vital to their competitive success.

Our Forest Products team is widely recognized as one of the best in the country and is seamlessly supported by experts from other McMillan practice areas, such as the Employment and Labour Relations, Tax, Litigation, Energy, Competition and Trade, Mergers and Acquisitions, Capital Markets, Financial Services, Real Estate and Aboriginal Law groups.

We advise forest products and pulp and paper companies on all aspects of their ongoing operations, and strategic and financing initiatives, from drafting contracts and day-to-day regulatory compliance issues to resolving disputes and assisting with acquisitions, divestitures, public and private debt and equity financings, and securities offerings.