



water treatment

overview

Municipal governments are racing to keep up with the water treatment needs of their rapidly growing urban populations. But their modernization efforts are significantly constrained by capital cost estimates that reach into the tens of billions of dollars.

That is money that most municipalities simply do not have, especially as the federal and provincial contributions to local infrastructure investments continue to decrease. And so, municipal leaders are starting to look at public-private partnerships (P3s) as a viable solution.

The P3 model can be highly complex, particularly in areas—like water treatment—that are also governed by stringent legislation aimed at protecting the public health. But with expert legal guidance, the model can also provide an effective and cost-efficient way to ensure that water supplies remain safe, secure and sustainable for the long-term.

McMillan's Infrastructure Industry Group understands the water treatment industry. We have deep experience structuring and advising on P3 business models and have worked with a wide range of project sponsors, banks and institutional investors, contractors, facility operators, and local governmental bodies to help them achieve their respective goals.

By delivering a powerful combination of business acumen and knowledge of how the public sector works, we can help municipalities and private sector clients come together and deliver on the water treatment needs of today's cities and towns.

McMillan professionals help clients lead by:

- Structuring transactions, and drafting and negotiating project agreements
- Advising on risk allocation strategies
- Advising on environmental issues, such as green building standards, water quality, and executing environmental compliance reviews
- Structuring and negotiating loans, equity financing and other investment vehicles
- Advising on government and community relations
- Litigating contractual disputes, construction performance and defect matters, bylaws and zoning infractions
- Advising on procurement strategies, including assessment and selection
- Structuring tax-efficient P3 arrangements

firm profile

McMillan is a modern and ambitious business law firm serving public, private and not-for-profit clients across key industries in Canada, the United States and internationally. With recognized expertise and acknowledged leadership in major business sectors, we provide solutions-oriented legal advice through our offices in Vancouver, Calgary, Toronto, Ottawa, Montréal and Hong Kong. Our firm values – respect, teamwork, commitment, client service and professional excellence – are at the heart of McMillan's commitment to serve our clients, our local communities and the legal profession. For more information, please visit our website at www.mcmillan.ca.

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