



trucking

overview

Trucking accounts for the majority of domestic shipments in North America, but is poised for even more growth as manufacturers and retailers focus on their core competencies and contract out more transportation and storage functions. This represents a significant opportunity for Canadian and U.S. trucking companies.

But the sector also faces significant challenges. Rising fuel prices and an aging truck driver population could be roadblocks to success. In addition, they must navigate a myriad of regulations that govern safety and cross-border commerce. However, with expert counsel from legal advisors with deep experience across the interconnected transportation industry, companies involved in today's trucking industry can reap the benefits of a dynamic industry.

McMillan's Transportation Industry Group understands the issues that every trucking and logistics company faces. We advise clients in the surface transportation sector and have worked for some of the largest Canadian and international trucking companies. We also work with clients who operate within the broader industry, including vehicle credit and leasing firms, and clients who outsource transportation and logistics.

McMillan professionals help clients lead by :

- Advising on provincial, federal and U.S. regulatory matters, including the carriage of dangerous goods
- Assisting with customs and immigration matters related to vehicles and employees
- Managing security registrations and clearances with the Department of Foreign Affairs, Trade and Development
- Advising on border security issues
- Advising on customs and cabotage compliance
- Providing counsel on the import and export of controlled goods, including food and pharmaceuticals
- Representing clients in cargo claims and dangerous goods litigation
- Advising on taxation matters
- Counseling clients on operational matters, including employment law, corporate and commercial transactions, and real estate

firm profile

McMillan is a modern and ambitious business law firm serving public, private and not-for-profit clients across key industries in Canada, the United States and internationally. With recognized expertise and acknowledged leadership in major business sectors, we provide solutions-oriented legal advice through our offices in Vancouver, Calgary, Toronto, Ottawa, Montréal and Hong Kong. Our firm values – respect, teamwork, commitment, client service and professional excellence – are at the heart of McMillan's commitment to serve our clients, our local communities and the legal profession. For more information, please visit our website at www.mcmillan.ca.

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