



Carl De Vuono

Toronto

416.307.4055

carl.devuono@mcmillan.ca

education and year of call

- Called to the Ontario bar - 1987
- Osgoode Hall Law School, LLB - 1985
- University of Toronto, BA - 1982

practice areas

business law
mergers and acquisitions
acquisitions and divestitures
private m&a
negotiated transactions
public m&a
entertainment and media
business formation

industries

media, communications and
entertainment
telecommunications
electricity and utilities
sports
media
life sciences
pharmaceuticals

profile

Carl De Vuono is a partner and respected member of the firm's Business Law Group. He serves as the firm's National Partner Finance and served as a member of the firm's Board of Partners. His practice is concentrated in the areas of mergers and acquisitions, corporate reorganizations, strategic alliances, and joint ventures in both public and private businesses.

Carl's representation is wide ranging, encompassing various industries including involvement in most aspects of communications including cable, broadcasting, media, and telecommunications. In the communications area, Carl has been involved in numerous purchase, sale, joint venture and other transactions involving cable television and wireless telecommunications systems, radio and television operations, print publications, and Internet businesses.

Carl has played key roles in the structuring and implementation of numerous sophisticated tax and corporate reorganizations for Canadian and U.S. and other foreign clients. He has used his extensive transactional experience to craft creative financing and governance strategies that help corporate and lending clients take advantage of the opportunities presented by a business reorganization.

Another significant aspect of Carl's practice consists of advising and assisting Canadian and U.S. and other foreign clients on their cross-border business transactions and advising on their commercial operations, including licensing and strategic alliances with partners and suppliers. As a partner and expert in

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his field, Carl is frequently called upon to provide recommendations and direction for other legal professionals in the firm. His experience and in depth comprehension of all potential issues and barriers, together with his clear and concise communication style are appreciated by all who retain him regardless of the nature and complexity of their enterprise.

directorships and professional associations

- Canadian Bar Association
- American Bar Association
- Carl serves as a director and officer of various corporations and other organizations

representative matters

Some examples of Carl De Vuono's representative work include:

- Represented a publicly listed Canadian company in connection with the auction and subsequent sale of its US based R&D and API subsidiary to a publicly listed multinational pharmaceutical company for \$150 million.
- Represented Medicure Inc (TSXV) in connection with the exercise of its option rights and acquisition of a US based pharmaceutical company, including arrangements for required debt financing
- Continuing representation of pharmaceutical companies in connection with their supply, distribution and sales arrangements throughout the world
- Acted for St Andrew Goldfields Ltd. (TSX) in connection with its acquisition by Kirkland Lake Gold Inc. for \$178 million by means of a plan of arrangement
- Acted for Rogers Communications in connection with its acquisition of Mobilicity (Data & Audio-Visual Enterprises Wireless Inc.) for a purchase price of \$465 million
- Acted for Rogers Communications in connection with its purchase of an option to acquire and subsequent acquisition of certain AWS Wireless Spectrum from Shaw Telecom Inc. for a purchase price of \$350 million
- Acted for Strategic Outdoor Media in connection with the sale of its outdoor murals and related advertising business to Astral Out-of-Home, a division of Bell Media
- Acted for Rogers Communications Partnership in connection with its acquisition of Source Cable Limited for a purchase price of \$160 million
- Acted for GHD in connection with its merger with Conestoga-Rovers & Associates creating one of the world's leading professional services companies in the global markets of water, energy and resources, environment, property and

buildings, and transportation

- Acted for Greenfield South Power Corporation and Eastern Power Limited in connection with arrangements relating to the relocation of the Green Electron natural gas-fired electrical generating plant from Mississauga, Ontario to Sarnia, Ontario
- Acted for Vitran Corporation Inc. (TSX/NASDAQ) in connection with its acquisition by TransForce Inc. (TSX) by way of plan of arrangement
- Acted for Rogers Communications Inc. in connection with its acquisition of Mountain Cablevision Limited from Shaw Communications Inc. for a purchase price of \$400 million
- Acted for Vitran Corporation Inc. (TSX/NASDAQ) in connection with the sale of its Supply Chain Operations for a price of \$97 million
- Acted for K-G Packaging and Spray-Pak Industries in connection with the sale of their custom aerosol, tube and liquid manufacturing and packaging business to PLZ Aeroscience Corporation, a leading manufacturer and marketer of specialty aerosol products in North America
- Acted for Detour Gold Corporation (TSX) in connection with a \$500 million private placement financing of convertible notes
- Acted for Verisk Analytics, Inc. (NASDAQ) in Canada in connection with its acquisition of 3E Company
- Acted for Accubid Systems Inc. in connection with its acquisition by Trimble Navigation Systems Ltd. (NASDAQ)
- Acted for Rogers Communications Partnership in connection with its acquisition of the assets of Kincardine Cable TV Ltd.
- Acted for Allen-Vanguard Corporation (TSX) in its recapitalization and acquisition by Versa Capital Management, Inc.
- Acted for DDi Corp. (NASDAQ) in its acquisition of Coretec Inc. (TSX), both leading providers of technologically advanced printed circuit board (PCB) engineering and manufacturing services
- Acted as Canadian counsel for DDi Corp. in connection with its acquisition by Viasystems Group, Inc. for US\$238 million
- Acted for Teck Resources Limited (TSX) in the Gleichen Resources Ltd. (TSX) acquisition of 78.8% of the Morelos Gold Project from Teck Resources Limited through the acquisition of Oroteck Mexico S.A. C.V. for a purchase price of US\$150 million
- Acted for Teck Resources Limited (TSX) in the acquisition of then TSX listed Global Copper Corp. by way of a plan of

arrangement for approximately C\$415 million

- Acted for Rogers Communications Inc. (TSX) in connection with its acquisition of Aurora Cable TV Limited
- Acted for Bioscrypt Inc. (TSX) in connection with its acquisition by L-1 Identity Solutions, Inc. (NYSE)
- Acted on behalf of Allen-Vanguard Corporation (TSX) in the C\$650 million dollar acquisition of Med-Eng Systems Inc.
- Acted for Rogers Media in the acquisition of five Citytv conventional television stations across Canada from CTVglobemedia Inc. for a purchase price in excess of C\$375 million
- Acted on behalf of Rogers Media in its acquisition of Futureway Communications Inc.
- Acted for Rogers Stadium Limited Partnership, part of the Rogers Communications group of companies, in its purchase of the Toronto SkyDome from Sportsco International, L.P.
- Acted on behalf of Scott's Restaurants Inc. in connection with the establishment of Prizm Brandz LP, a limited partnership with a subsidiary of Tricon Global Restaurants Inc. (franchisor of KFC, Pizza Hut and Taco Bell). The C\$450 million transaction involved 650 restaurants
- Acted for Rogers Communications Inc. in connection with the acquisition of an option from Shaw Communications Inc. for Rogers to purchase Shaw's spectrum licenses for advanced wireless service (AWS)
- Acted for Rogers Communications Inc. in connection with its joint venture/strategic alliance with MTS Allstream for the construction and operation of a 4G HSPA and LTE wireless network across the MTS Allstream regional wireless footprint in Manitoba

awards and rankings

- Recognized in the 2020 Canadian Legal Lexpert Directory as a Repeatedly Recommended lawyer in the area of Corporate Mid-Market
- Recognized in the 2019 *Lexpert/ROB Energy – Special Edition* as one of Canada's Leading Energy lawyers
- Recognized in the 2019 *Canadian Legal Lexpert Directory* as a Repeatedly Recommended lawyer in the area of Corporate Mid-Market
- Recognized in the 2018 *Canadian Legal Lexpert Directory* as a Repeatedly Recommended lawyer in the area of Corporate Mid-Market
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Market in the 2017 *Canadian Legal Lexpert Directory*

- Received a "BV" Peer Review Rating from *Martindale–Hubbell*
- Listed in the *Canadian Legal Lexpert Directory* 2016 as a leading practitioner in the area of Corporate Mid-Market Law
- Recognized by the *Lexpert Report on Business Magazine* 2015 as a "Leading Energy Lawyer"

media mentions

- "[Wireless auction to boost rural communities](#)" by Michael McKiernan, *Law Times*, April 22, 2013

publications

June 2017

Change is in the Airwaves: CRTC Expands the Wireless Code of Conduct
Telecommunications and Technology Bulletin