

WHAT'S MARKET IN CANADA, EH? A COMPARISON OF TWO CANADIAN PRIVATE TARGET M&A DEAL POINT STUDIES

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To help find a reasonable middle ground or to resolve a thorny point of negotiation in a share or asset purchase agreement, clients often will ask their merger and acquisition ("**M&A**") lawyer: "What's market"? Sometimes the "market" can be difficult to discern, and different advisors may have different views based on their own experiences.

The American Bar Association and Practical Law both have recently published reports on trends in deal points in agreements for the purchase of Canadian private companies. Read about some of the key trends and a comparison of the reports in: [What's Market in Canada, eh?. A Comparison of Two Canadian Private Target M&A Deal Point Studies](#).