

MCMILLAN'S HONG KONG PRACTICE GROUP FEATURED IN CANCHAMPRD PUBLICATION

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This month McMillan's [Patty Shao](#) was profiled in CanChamPRD to discuss the future of Canadian-Chinese business in the Pearl River Delta. Patty is currently based at McMillan's Hong Kong office where she advises Chinese investors on their Canadian ventures.

More recently, Patty has noticed more and more Canadian SMEs and entrepreneurs looking for funding from Chinese investors. She told CanChamPRD that Chinese investors are more likely to back ventures that will eventually expand into the Chinese market.

"There is definitely interest from China in VC, PE and Pre-IPO investments into Canadian companies provided that they see the value of the company and it has the potential to develop a Chinese and eventually global presence and customer base. It's really a package deal, it's not just funding, I would call it 'funding, plus China market experience, plus entry into China markets.'

[Read the full Patty Shao feature in CanChamPRD.](#)

Through its office in [Hong Kong](#), McMillan LLP has been servicing clients for more than a decade, and have been helping mainland Chinese and Hong Kong families and businesses invest and immigrate to Canada since the 1990s.