

DOUGLAS C. BETTS

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Douglas (Doug) Betts practises capital markets and securities law as a key contributor to McMillan LLP's Hong Kong operations. He has proven expertise in secured and unsecured debt financings, and vast experience in equity capital markets, including TSX and Hong Kong Exchange listings. Serving clients in a range of industries including mining, construction, and media and communications, Doug also provides counsel on corporate governance and compliance.

Associated with Sunwah International and its subsidiaries for many years, Doug continues to provide leadership as its executive director. He is currently executive chairman of ICM Capital, Vaultex Pte Ltd and Xlocate Ltd, all technologies companies based in Asia.

Prior to his position as CEO of Sunwah International, Doug founded Kingsway Capital of Canada (KCC) and served as CEO from 2001 until 2008. He also founded and was the first CEO of Golden China Resources Ltd., a gold mining and production company operating in China which was affiliated with KCC from 2004 to 2006. In 1997, Doug co-founded Borealis Funds Management Ltd., where he served as managing director responsible for sourcing and structuring investment transactions. Before joining Borealis, Doug was a partner with another major Canadian firm where he practised commercial law with an emphasis on securities and real estate.

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Expertise: Capital Markets & Securities, Construction & Infrastructure, Energy, Media, Communications & Entertainment, Mining

Location: Hong Kong

Phone: 852.3101.0293

Position/Title: Partner, Capital Markets & Securities

Directorships & Affiliations:

- Canada Bar Association
- Canadian Chamber of Commerce in Hong Kong

- International Bar Association
- Inter-Pacific Bar Association
- Law Society of Upper Canada
- Vaultex Pte Limited
- Xlocate Limited
- ICM Capital Management Limited
- Sunwah International Limited (and numerous related subsidiaries)

Education & Admissions:

Degree: Called to the Ontario bar

Year: 1978

Degree: JD

University: University of Ottawa

Year: 1976

Degree: BA

University: University of Western Ontario

Year: 1972

Representative Matters:

- Creation and structuring of Cayman incorporated Hong Kong based private equity fund.
- Creation of resource sector focused investment vehicle.
- Secured debt and equity linked transaction financing a food distribution group based in Hong Kong.
- Advising on creation of a joint venture licensing and developing of specialty Remington products in China.
- Reverse transaction injecting mining asset into a TSX shell; and related equity and debt financing transactions.
- Advising on reseller and distribution agreements for North American and Asia-based manufacturers and distribution in security related technologies.
- Advising Swiss pharmaceutical company on litigation and arbitration procedures following default under distribution agreements.



Industries: Construction & Infrastructure, Energy, Media, Communications & Entertainment, Mining

Practices: Capital Markets & Securities