

GREG MCILWAIN*



Categories: [ESG](#), [People](#), [Lawyers](#)

Greg McIlwain is a gifted business lawyer, with a focus on complex transactions including international and domestic mergers and acquisitions, reorganizations and joint ventures. Assisting international clients on mergers and acquisitions is a particular area of strength, and Greg regularly advises clients seeking to invest or do business in Canada. Recognizing this expertise, international law firms often call on Greg to advise their clients on transactions in Canada.

In addition to his significant expertise in natural resources and energy, Greg draws on a broad range of industry knowledge, including in the technology, services and manufacturing sectors.

Recognized as a leading lawyer in Canada under the age of 40 in Lexpert's Rising Stars competition in 2016, Greg is also listed in the *Canadian Legal Lexpert Directory* (2017) as a leading lawyer in the area of corporate mid-market and in *Best Lawyers in Canada* as a leader in corporate law.

Greg is a director of the Calgary chapter of the Association for Corporate Growth, part of a global community of middle-market M&A deal-makers and business leaders focused on driving growth and past chair of the board of the Canadian Association of Pediatric Oncology Camps, a national collaboration of camps for children affected by childhood cancer.

Email: greg.mcilwain@mcmillan.ca

Expertise: Business Law, Energy, Manufacturing, Mergers & Acquisitions, Technology

Location: Calgary

Phone: 403.231.8375

Position/Title: Office Management Partner, Calgary

Group Head, Cross-border Transactions and Investment into Canada

Community Involvement:

- Director, Association for Corporate Growth, Calgary chapter
- Past board chair, Canadian Association of Pediatric Oncology Camps (CAPOC)

Directorships & Affiliations:

- Association of Corporate Growth
- Calgary Bar Association
- PADA Society

Publications:

- "2017 Amendment to the Fair Trading Act Impacting Door-to-Door Energy Sales," The Negotiator (February, 2017)
- "[Selling a Business in Canada](#)" TerraLex Connections – Newsletter Volume III, Issue 1 (March 2012)
- "O'Brien's Commercial Forms," Co-Editor: Aviation chapter (ongoing) (2012)
- "Review of Essential and Useful Due Diligence Searches" The Ultimate Review of Legal Due Diligence, Ontario Bar Association Continuing Legal Education (December 2008)
- "Unlimited Liability Companies," Lang Michener InBrief (Fall 2007)

- “Flow-Through Shares: An Attractive Opportunity for Investors and Junior Mining and Oil and Gas Companies,” Lang Michener Business Law Brief (Spring 2006)

Education & Admissions:

Degree: Called to the Alberta bar

Year: 2014

Degree: Called to the Ontario bar

Year: 2004

Degree: JD

University: University of Toronto

Year: 2003

Degree: B.Comm.

University: Queen's University

Year: 2000

Rankings & Recognition:

- Recognized in the 2023 Canadian Legal Lexpert Directory as a Repeatedly Recommended Lawyer in the area of Corporate Mid-Market
- Recognized by *Best Lawyers* in Canada (2023) as a leading lawyer in the area of Corporate Law
- Recognized in the 2022 Canadian Legal Lexpert Directory as a Repeatedly Recommended Lawyer in the area of Corporate Mid-Market
- Recognized by *Best Lawyers* in Canada (2022) as a leading lawyer in the area of Corporate Law
- Recognized in the 2021 Canadian Legal Lexpert Directory as a Repeatedly Recommended Lawyer in the area of Corporate Mid-Market
- Named Leading Lawyer to Watch, Corporate Mid-Market, in the 2017 Canadian Legal Lexpert Directory
- Named one of Lexpert's Rising Stars: Leading Lawyers under 40 in 2016

Speaking Engagements:

- Strategies for success in Asia: What Asian investors need and are looking for (Calgary Economic Development / Canadian ASEAN Business Council / Edmonton Global / Invest Alberta)

- February 2019

- Feasibility: What is Considered When Making an Investment? (Panel Discussion) Petrochem Canada 2016, Edmonton, Alberta

- November 2016

Representative Matters:

- Acting for iSolutions Inc., a Canadian-based consulting group with expertise designing and implementing data management solutions, in its sale to Emerson Automation Systems
- Acting for Vital Materials Co., Limited in its acquisition of the South-Korea-based ceramic target business division of Samsung Corning Advanced Glass, LLC
- Acting for The Williams Companies, Inc. and Williams Partners L.P. in the sale of their Canadian natural gas liquids midstream businesses to Inter Pipeline Ltd.
- Acting as Canadian counsel for EnPro Industries, Inc. in its sale of Fairbanks Morse to Arcline Investment Management
- Acting for a Canadian environmental consulting company serving multinational mining companies in the sale to a United States based strategic buyer
- Acting for a United States strategic buyer in the purchase and financing of a portfolio of Canadian franchised fast-food restaurants
- Acting for a United States private equity investor in the purchase and financing of a Canadian oil and gas services company
- Acting for Orr & Associates in its sale to Western Financial Group, a subsidiary of The Wawanesa Mutual Insurance Company
- Acting for Axion Insurance Services Inc. in its sale to Western Financial Group, a subsidiary of The Wawanesa Mutual Insurance Company
- Acting for Arcturus Realty Corporation in the sale to SNC-Lavalin Operations & Maintenance
- Acting for IDG Capital Partners in its investment with co-investor Xiaomi Ventures in Canadian-based Nu Stream Realty
- Acting for Loop Energy in its joint venture in China with IN-Power to produce power systems incorporating Loop Energy's fuel cell stacks for next-generation heavy-duty electric buses and trucks in China
- Acting for PharmaCielo Ltd. in its joint venture in Mexico with MINO Labs S.A. de C.V., a specialty pharmaceutical company and medical supply distributor
- Acting for PharmaCielo Ltd. in its joint venture in Italy with Eugene S.r.l., a parent company of two

genetic research and technology based companies

- Acting for Miniso Canada, a national retailer of Japanese lifestyle products, in its restructuring and CCAA proceedings
- Acting for a leading payment solutions provider in connection with reorganization of corporate structure of Interac Association and Acxsys Corporation to form Interac Corp.
- Acting for People Corporation in connection with ongoing corporate, securities and credit facility matters

Industries: Energy, Manufacturing, Technology

Practices: Business Law, Mergers & Acquisitions