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MARK OPASHINOV*



Categories: People, Lawyers

For 25 years Mark Opashinov has been helping Canadian and foreign businesses resolve their most challenging business law and complex regulatory matters. His clients include many S&P/TSX 60, Fortune 500, and European and Asian multinational corporations across a wide range of industries, including automotive, biotech, IT, consumer packaged goods, health care, pharma, mining, professional services, publishing, telecommunications and transportation, among others.

Mark is also a prominent competition, antitrust and foreign investment lawyer advising on all aspects of Canadian competition and foreign investment law. With a significant transactional experience, he advises on mergers, acquisitions, divestitures, joint ventures and reorganizations. Mark is recognized by *Chambers Global, Chambers Canada, Best Lawyers in Canada* and *Lexpert* as a leading lawyer in competition/antitrust law.

Clients appreciate Mark's efficiency in managing complex legal projects and his use of technology in the



practice of law. Mark speaks and writes extensively on corporate and competition law matters. He is the pastpresident and a director of the University of Toronto Schools Alumni Association and current director of Opera Atelier.

Email: mark.opashinov@mcmillan.ca

Expertise: Competition, Antitrust & Foreign Investment, Mergers & Acquisitions **LinkedIn:** https://www.linkedin.com/in/markopashinov/

Location: Toronto Phone: 416.865.7873 Position/Title: Partner, Competition, Antitrust & Foreign Investment Community Involvement:

- Opera Atelier, Director
- University of Toronto Schools Alumni Association, President and Director
- Toronto Arts Council, Director and Secretary (2005-2011)

Directorships & Affiliations:

- Canadian Bar Association (Competition Law Section and Economics Committee Past-Chair)
- American Bar Association (Antitrust Law and International Law)
- Association Internationale des Jeunes Avocats (Mergers & Acquisitions and Antitrust Commissions)

Publications:

- "<u>The government is dragging criminal law into the Competition Act it shouldn't</u>," The Globe and Mail (February 13, 2023)
- "<u>Opinion: Vigorous enforcement, not studies, are what Canada's competition laws need</u>," Article by Joshua Krane, Mark Opashinov & William Wu, National Post (April 13, 2021)
- "<u>Merger Musings: December 2016 Takeaways</u>," The Antitrust Counselor ABA Section of Antitrust Law (March 2017)
- "The Fundamentals of Canadian Competition Law, Third Edition," Jointly published with the Canadian



Bar Association's Competition Law Section, Author of Chapter 18: Foreign Investment Reviews (August 2015)

• Global Antitrust and Compliance Handbook, Canada chapter, Oxford University Press (May 2014)

Education & Admissions:

Degree: Called to the Ontario bar **Year:** 1998

Degree: LLM University: Osgoode Hall Law School Year: 2010

Degree: LLB University: Queen's University Year: 1996

Degree: MA University: Queen's University Year: 1993

Degree: BA University: University of Toronto, Victoria College Year: 1992 University: University of Toronto Schools Year: 1988 Media Mentions:

• "<u>Un outil IA arrive dans trois cabinets</u>" by Nadia Agamawy, Droit-Inc (March 4, 2024)

Rankings & Recognition:

• Recognized in the 2024 Canadian Legal Lexpert Directory as a Consistently Recommended Lawyer in the area of Competition Law

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- Recognized by Chambers Global (2024) as a leading lawyer in the area of Competition / Antitrust
- Recognized by Chambers Canada (2024) as a leading lawyer in the area of Competition / Antitrust Competition / Antitrust
- Recognized in the 2023 Canadian Legal Lexpert Directory as a Consistently Recommended Lawyer in the area of Competition Law
- Recognized by Chambers Global (2023) as a leading lawyer in the area of Competition / Antitrust
- Recognized by Chambers Canada (2023) as a leading lawyer in the area of Competition / Antitrust Law
- Recognized in the 2022 Canadian Legal Lexpert Directory as a Repeatedly Recommended Lawyer in the area of Competition Law
- Recognized by Chambers Global (2022) as a leading lawyer in the area of Competition / Antitrust
- Recognized by Chambers Canada (2022) as a leading lawyer in the area of Competition / Antitrust Law
- Recognized by *Best Lawyers* in Canada (2022) as a leading lawyer in the area of Competition / Antitrust Law
- Recognized in the 2021 Canadian Legal Lexpert Directory as a Repeatedly Recommended Lawyer in the area of Competition Law
- Recognized by Chambers Global (2021) as a leading lawyer in the area of Competition / Antitrust
- Recognized by the Best Lawyers in Canada (2021) as a leading lawyer in the area of Competition / Antitrust Law
- Recognized by Chambers Canada (2021) as a leading lawyer in the area of Competition / Antitrust Law
- Recognized in the 2020 Canadian Legal Lexpert Directory as a Repeatedly Recommended lawyer in the area of Competition Law
- Recognized by Chambers Global (2020) as a leading lawyer in the area of Competition / Antitrust
- Recognized by Chambers Canada (2020) as a leading lawyer in the area of Competition / Antitrust Law
- Recognized by Best Lawyers in Canada (2020) as a leading lawyer in the area of Competition / Antitrust Law
- Recognized by the 2019 Lexpert Guide to the US/Canada Cross-Border Lawyers in Canada as a leading Canadian lawyer in cross-border practices
- Recognized in the 2019 Canadian Legal Lexpert Directory as a Repeatedly Recommended lawyer in the area of Competition Law
- Recognized by Chambers Global (2019) as a leading lawyer in the area of Competition / Antitrust
- Recognized by Chambers Canada (2019) as a leader in Competition/Antitrust
- Recognized by Best Lawyers in Canada (2019) as a leading lawyer in the area of Competition / Antitrust Law
- Recognized in the 2018 Canadian Legal Lexpert Directory as a Repeatedly Recommended lawyer in the



area of Competition Law

- Ranked by Lexpert Guide (2018) as a leading US/Canada Cross-Border Lawyer in Canada
- Recognized in Chambers Canada 2018 as a leading practitioner in the area of Competition and Antitrust law
- Recognized in Chambers Global 2018 as a leading practitioner in the area of Competition and Antitrust law
- Recognized in Chambers Canada 2017 as a leading practitioner in the area of Competition and Antitrust law
- Recognized in Chambers Global 2017 as a leading practitioner in the area of Competition and Antitrust law

Speaking Engagements:

- Digital Media at the crossroads: What's in the Future for Canadian Creators?
- January 20, 2023

- Competition Enforcement in the Digital Age CBA's Annual Competition Law Spring Conference

- May 7, 2019

- Legal Project Management for the Business Lawyer Presentation to Canadian Bar Association with Ann Gomez

- Legal Project Management for the Business Lawyer Presentation to Canadian Bar Association with Ann Gomez

- May 2011

- Managing Regulatory Risk in the M&A Process: The *Competition Act*, the *Investment Canada Act* and Your Deal

- April 2011

- First Mover Advantage: The Legalization of Adult Use Cannabis in Canada
- October 30, 2018
- Greater Tampa Chamber of Commerce
- October 22, 2018



- The Use of Technology and e-Discovery Principles Beyond Traditional Civil Litigation, The Advocates' Society

- Corporate Counseling Committee Monthly Antitrust Update Program December 2016 Developments

- January 11, 2017

- Megabytes and Market Power: Advising the Multinational Tech Company on Antitrust Issues

- January 22, 2015

- The Year in Review: What's New in Competition Law

- October 23, 2014
- Maintaining Your Competitive Advantage: What's New in Competition Law
- October 16, 2014

- Managing Regulatory Risk in the M&A Process: The *Competition Act*, the *Investment Canada Act* and Your Deal

- April 2012

Representative Matters:

- Ticketmaster in its defense of alleged deceptive marketing practices
- Luxottica in connection with its US\$54 billion merger with Essilor
- SABMiller plc in its Canadian Competition Bureau clearance of its US \$107 billion take-over by Anheuser Busch InBev SA/NV
- MeadWestvaco Corp. in its US\$16 billion merger with Rock-Tenn Company to create a leading global provider of consumer and corrugated packaging
- Rogers Communications Inc. in its joint acquisition with BCE Inc. of GLENTEL Inc., a Canadian-based multi-carrier mobile products distributor operating close to 500 retail locations in Canada under banners that include WirelessWave, TBooth Wireless, and Wireless Etc.
- Bertelsmann SE & Co. KGaA in its global book publishing joint venture with Pearson plc
- PPG Industries, Inc. in its acquisition of North American architectural coatings business of Akzo Nobel N.V. (coatings)
- Motorola Systems, Inc. in its acquisition of Psion plc (ruggedized computing technologies)



- Patheon Inc. on the divestiture of its clinical packaging business to Bellwyck Packaging Solutions Inc. (packaging)
- Royal & Sun Alliance in its acquisition of L'Union Canadienne, Compagnie d'Assurance from The Co-Operators Group (insurance)
- The Coca-Cola Company in its acquisition of Coca-Cola Enterprises Inc. (beverages)
- Novartis AG in its acquisition of a majority interest in Alcon Inc. (ophthalmic pharmaceutical and eye-care products)
- Royal & Sun Alliance in its acquisition of Glenstone Capital Incorporated, GCAN Insurance Company and Aldis Underwriting Managers Inc. (insurance)
- Live Nation, Inc. in its merger with Ticketmaster, Inc. (concert promotion and ticketing)
- Agrium Advanced Technologies on the acquisition of the business of Evergro Canada Inc. (manufacturing)

Teaching Engagements: Mark speaks frequently on corporate and competition law matters.

Practices: Competition, Antitrust & Foreign Investment, Mergers & Acquisitions