

## YONATAN PETEL



**Categories:** [People](#), [Lawyers](#)

Yonatan (Yoni) Petel is recognized as a leading lawyer in financial services and business law with extensive experience in project finance in the construction and public-private partnerships (P3) spaces. He is recognized for his expertise in asset-based lending in *Best Lawyers in Canada* and the *Canadian Legal Expert Directory*.

With a corporate practice that involves all aspects of business law, Yoni advises on mergers and acquisitions, private equity investments, business entity formations and corporate reorganizations.

Yoni's financial services practice covers a broad range of domestic and cross-border financing and secured lending transactions, including real estate and project finance, syndicated lending, acquisition financing, factoring and asset-based lending. Yoni also advises companies and financial institutions on regulatory compliance and corporate governance.

Prior to joining McMillan, Yoni worked in residential construction as a licensed general contractor. He also

served as the lead advocacy and community relations professional for the Québec office of a national human rights organization. Yoni holds leadership positions with various charitable and non-profit organizations.

**Email:** [yonipetel@mcmillan.ca](mailto:yonipetel@mcmillan.ca)

**Expertise:** Business Law, Financial Services, Banking & Finance, Structured Finance, Derivatives & Securitization, Project Finance & P3

**Language Spoken:** English, French, Hebrew

**LinkedIn:** <https://www.linkedin.com/in/yonipetel/>

**Location:** Montréal

**Phone:** 514.987.5040

**Position/Title:** Partner, Financial Services

**Community Involvement:**

- Yoni is the firm's Pro Bono Partner for Montreal

**Directorships & Affiliations:**

- Regional Board Member for Ottawa, Quebec & Atlantic Provinces, National Treasurer of Canadian Friends of Tel Aviv University
- Board Member and Past President of *Association Sépharade de la Banlieue Ouest de Montréal*
- Board of Governors of Tel Aviv University
- Board of Trustees of Hebrew Foundation School

**Publications:**

- "Doing Business 2020: Comparing Business Regulation in 190 Economies," Canadian Contributor, World Bank Group (October 2019)
- "[Doing Business 2019: Training for Reform](#)," Canadian Contributor, World Bank Group (October 2018)
- "Doing Business 2017: Equal Opportunity for All," Canadian Contributor, World Bank Group (October 2016)
- "[Doing Business 2016: Measuring Regulatory Quality and Efficiency](#)," Canadian Contributor, World Bank

(October 2015)

- "[Doing Business 2015: Going Beyond Efficiency](#)," Canadian Contributor, World Bank Group (October 2014)
- "Recourse to the LOI to Resolve Contractual Drafting Errors: IHAG-Holding v. Intrawest," Co-authored: Julie Normand and Yonatan Petel, *Banking & Finance Law Review*, Vol. 26, No. 2, p.347 (February 2011)

#### **Education & Admissions:**

**Degree:** Called to the Ontario bar

**Year:** 2023

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**Degree:** Called to the Québec bar

**Year:** 2009

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**Degree:** BCL / LLB (Great Distinction)

**University:** McGill University

**Year:** 2008

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**Degree:** BA (First Class Honours), Jewish Studies

**University:** McGill University

**Year:** 2003

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**Degree:** B.Sc., Physics and Mathematics

**University:** McGill University

**Year:** 2003

#### **Rankings & Recognition:**

- Recognized in the 2024 Canadian Legal Lexpert Directory as a Repeatedly Recommended Lawyer in the area of Asset-Based Lending
- Recognized by *Best Lawyers* in Canada (2024) as a leading lawyer in the area of Asset-Based Lending Practice, Banking and Finance Law, Leveraged Buyouts and Private Equity Law, Project Finance Law and Real Estate Law
- Recognized in the 2023 Canadian Legal Lexpert Directory as a Repeatedly Recommended Lawyer in the area of Asset Based Lending
- Recognized by *Best Lawyers* in Canada (2023) as a leading lawyer in the areas of Asset-Based Lending;

#### Banking and Finance Law and Project Finance

- Recognized in the 2022 Canadian Legal Lexpert Directory as a Repeatedly Recommended Lawyer in the areas of Asset Based Lending and Asset-Equipment Finance/Leasing
- Recognized by *Best Lawyers in Canada* (2022) as a leading lawyer in the areas of Asset-Based Lending; Banking and Finance Law and Project Finance
- Named the Best Lawyers 2022 Asset Based Lending “Lawyer of the Year” in Montréal
- Recognized by *Best Lawyers in Canada* (2021) as a leading lawyer in the areas of Asset-Based Lending, Banking & Finance Law and Project Finance Law
- Recognized in the 2020 *Canadian Legal Lexpert Directory* as Repeatedly Recommended in the area of Asset-Based Lending
- Winner in the Lexpert® 2019 Rising Stars Awards: Leading Lawyers Under 40
- Recognized by *Best Lawyers in Canada* (2020) as a leading lawyer in the areas of Asset-Based Lending and Banking & Finance Law
- Recognized in the 2019 *Canadian Legal Lexpert Directory* as a Leading Lawyer to Watch in the area of Asset-Based Lending
- Recognized by *Best Lawyers in Canada* (2019) as a leading lawyer in the areas of Asset-Based Lending and Banking & Finance Law
- Winner in the 2018 Secured Finance Network 40 Under 40 Awards
- Recognized in the 2018 *Canadian Legal Lexpert Directory* as a Leading Lawyer to Watch in the area of Asset-Based Lending
- Corporate Lawyer to Watch – 2017 *Lexpert Guide to the Leading US/Canada Cross-Border Corporate Lawyers in Canada*
- 2017 *Canadian Legal Lexpert Directory*: Leading Lawyers to Watch: Asset-Based Lending
- Medal of Bravery, awarded by the Governor General of Canada in 2001

#### **Speaking Engagements:**

- Incorporating Values into your Practice: A Chat with the Pros Hosted by the McGill JLSA
- January 2015

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- Advanced topics in the law of secured transactions: Article 2692 of the Civil Code of Quebec and the Quebec Securities Transfer Act Guest lecture, "Security for Debt", University of Ottawa Faculty of Law
  - April 2014

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- Practicing IP and IT in Montreal IP Week, McGill Faculty of Law

- February 2013

**Representative Matters:**

- Counsel to Canada Infrastructure Bank (CIB) in its \$100 million financing of La SOFIAC (Société de financement et d'accompagnement en performance énergétique) for energy efficiency retrofit projects in commercial, industrial and multi-residential buildings in Québec
- Counsel to a short-listed proponent in connection with their bid for the provision of Rolling Stock, Systems and Operation and Maintenance Services for the *Réseau électrique métropolitain de Montréal* LRT P3 project
- Counsel to the finance parties in the \$4.2 billion New Bridge for the St. Lawrence Corridor (Champlain Bridge) Project, a P3 project to design, build, finance, operate, maintain and rehabilitate a new bridge to replace the existing Champlain Bridge
- Counsel to a consortium in connection with their bid to design, build, finance and operate an anaerobic digestion facility
- Counsel to the equity sponsors and construction parties in connection with the corporate structuring, financing and construction of a series of new multi-residential developments in Montreal
- Counsel to a Canadian mining company in connection with its cross-border factoring arrangements
- Counsel to a Canadian-based mining company in a US\$120 million amended and restated credit facility
- Counsel to an electrical distribution and services company in connection with a \$1.14 billion acquisition financing
- Counsel to a foreign bank in a US\$1.6 billion cross-border financing of a global car rental company
- Counsel to an US bank in a US\$275 million asset-based credit facility to a beverage company
- Counsel to an international insurance company in the \$2.6 billion sale of its Canadian operations
- Counsel to a Canadian insurance company in a \$30 million acquisition of assets
- Counsel to a Quebec-based technology company in a \$2.25 million financing by way of a loan and the sale of share purchase warrants
- Counsel to a private equity firm in connection with the financing of its acquisition of a service provider in the telecommunications industry
- Counsel to the representative office of a foreign bank in connection with annual OSFI submissions

**Industries:** Banking & Finance, Project Finance & P3



**Practices:** Business Law, Financial Services, Structured Finance, Derivatives & Securitization